## BALANCE SHEET

As at Sep.30, 2014

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 1.723.870.723.349 | 1.701.001.943.273 |
| I | Cash \& Cash equivalents | 110 |  | 175.877.348.359 | 202.131.163.112 |
|  | Cash | 111 | V. 01 | 175.877.348.359 | 202.131.163.112 |
| 2 | Cash equivalents | 112 |  | - |  |
| II | Short-term financial investments | 120 | V. 02 | 35.810.829.300 | 4.635 .225 .300 |
| 1 | Short-term investments | 121 |  | 40.756.599.414 | 10.756.599.414 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (4.945.770.114) | (6.121.374.114) |
| III | Short-term receivables | 130 |  | 499.471.771.468 | 467.018.954.471 |
| 1 | Trade accounts receivables | 131 |  | 415.536 .661 .980 | 383.549.774.346 |
| 2 | Prepayment to suppliers | 132 |  | 44.545 .896 .327 | 37.771.142.414 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 42.150.872.461 | 48.459.697.011 |
| 6 |  | 139 |  | (2.761.659.300) | (2.761.659.300) |
| IV | Inventories | 140 |  | 992.498.480.882 | 1.009.878.142.558 |
| 1 | Inventories | 141 | V. 04 | 1.017.535.763.051 | 1.009.878.142.558 |
| 2 | Provision for devaluation of inventories | 149 |  | (25.037.282.169) |  |
| V | Other short-term assets | 150 |  | 20.212.293.340 | 17.338.457.832 |
| 1 | Short-term prepaid expenses | 151 |  | 7.121.077.705 | 3.015.161.426 |
| 2 | VAT deductible | 152 |  | 5.079.405.653 | 7.485.630.651 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 6.563 .358 .103 | 6.416.318.796 |
| 4 | Other short-term assets | 158 |  | 1.448.451.879 | 421.346 .959 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 11.042.719.911.114 | 11.445.638.665.070 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 10.794.569.393.105 | 11.-155.753.928.965 |
|  | Tangible fixed assets | 221 | V. 08 | 9.891 .691 .350 .568 | 10.330.088.099.313 |
|  | - Historical cost | 222 |  | 13.794 .043 .849 .467 | 13.755.849.959.571 |
|  | - Accumulated depreciation | 223 |  | (3.902.352.498.899) | (3.425.761.860.258) |
|  | Finance leases fixed assets | 224 | V. 09 |  | --------------188 |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
|  | Intangible fixed assets | 227 | V. 10 | 115.208.567.817 | 114.955.457.642 |
|  | - Historical cost | 228 |  | 128.680.163.010 | 121.876.801.730 |
|  | - Accumulated depreciation | 229 |  | (13.471.595.193) | (6.921.344.088) |


| 4 | Construction in progress | 230 | V. 11 | 787.669.474.720 | 710.710.372.010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 56.000.000.000 | 56.000.000.000 |
| 1 | Investment in subsidiaries | 251 |  | - |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 56.000 .000 .000 | 56.000.000.000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - |  |
| V | Other long-term assets | 260 |  | 192.150.518.009 | 233.884.736.105 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 182.839.314.874 | 225.294.769.219 |
| 2 | Deferred income tax assets | 262 | V. 21 |  | -------------1969 |
| 3 | Others | 268 |  | 9.311.203.135 | 8.589.966.886 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 12.766.590.634.463 | 13.146.640.608.343 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 9.266.528.121.277 | 9.945.830.777.281 |
| I | Short-term liabilities | 310 |  | 3.852.424.976.596 | 4.220.180.224.010 |
| ------1 | Short-term borrowing | 311 | V. 15 | 1.949 .236 .680 .998 | 2.497 .900 .343 .309 |
| 2 | Trade accounts payable | 312 |  | 1.248.287.703.744 | 1.069 .458 .262 .717 |
| 3 | Advances from customers | 313 |  | 31.085.195.682 | 21.058.699.474 |
| - | Taxes and payable to state budget | 314 | V. 16 | 61.220 .329 .017 | 36.395.912.643 |
| 5 | Payable to employees | 315 |  | 74.338.259.621 | 60.222.378.300 |
| 6 | Payable expenses | 316 | V. 17 | 377.419.321.473 | 373.231.651.507 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 110.837.486.061 | 161.912.976.060 |
| 10 | Provision for short-term liabilities | 320 |  | - |  |
| 11 | Bonus and welfare fund | 323 |  | - | - |
| II | Long-term liabilities | 330 |  | 5.414.103.144.681 | 5.725.650.553.271 |
| ------1 | Long-term accounts payable-Trade | 331 |  | - | -----------1-3.- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 5.414.103.144.681 | 5.725.650.553.271 |
| 5 | Deferred income tax payable | 335 | V. 21 | --- | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 3.500.062.513.186 | 3.200.809.831.062 |
| I | Capital sources and funds | 410 | V.-22 | 3.500 .062 .513 .186 | 3.200 .809 .831 .062 |
| ----- | Paid-in capital | 411 |  | 3.180.000.000.000 | 3.180.000.000.000 |
| 2 | Capital surplus | 412 |  | 70.790 .410 .045 | 70.790 .410 .045 |
| 3 | Other capital of owner | 413 |  | 5.517.214.120 | 5.517.214.120 |
| 4 | Treasury stock | 414 |  | (902.752.100) | (902.752.100) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | (208.252.407.562) |
| 7 | Investment and development fund | 417 |  | 105.804.960.608 | 105.804.960.608 |
| 8 | Financial reserve fund | 418 |  | 37.186.381.320 | 37.186.381.320 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 101.666.299.193 | 10.666.024.631 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 12.766.590.634.463 | 13.146.640.608.343 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 1.671.606.623.988 | 1.626.190.078.419 | 5.109.949.331.445 | 4.801.159.227.151 |
| 2. Deductions | 02 |  | 72.420.278.347 | 45.261.734.850 | 205.057.510.442 | 198.447.449.880 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 1.599.186.345.641 | 1.580.928.343.569 | 4.904.891.821.003 | 4.602.711.777.271 |
| 4. Cost of sales | 11 | VI. 27 | 1.339.954.136.842 | 1.267.970.859.609 | 4.017.996.735.226 | 3.613.538.766.453 |
| 5. Gross profit (20=10-11) | 20 |  | 259.232.208.799 | 312.957.483.960 | 886.895.085.777 | 989.173.010.818 |
| 6. Financial income | 21 | VI. 26 | 176.293.883.337 | 4.616.628.233 | 189.062.072.799 | 14.827.014.263 |
| 7. Financial expenses | 22 | VI. 28 | 212.946.857.222 | 296.787.026.371 | 621.533.800.969 | 812.703.741.616 |
| - In which: Interest expense | 23 |  | 125.838.571.640 | 177.821.324.227 | 402.691.139.187 | 604.514.926.863 |
| 8. Selling expenses | 24 |  | 81.355.142.984 | 63.803.122.760 | 217.448.620.951 | 179.812.565.081 |
| 9. General \& administrative expenses | 25 |  | 40.929.502.776 | 30.318.883.402 | 121.230.785.467 | 83.709.427.219 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 100.294.589.154 | (73.334.920.340) | 115.743.951.189 | (72.225.708.835) |
| 11. Other income | 31 |  | (4.482.004.069) | 1.710.937.438 | 5.805.047.683 | 4.723.527.004 |
| 12. Other expenses | 32 |  | (3.835.090.634) | 955.455.671 | 4.881.980.203 | 2.862.872.304 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (646.913.435) | 755.481.767 | 923.067.480 | 1.860.654.700 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 99.647.675.719 | (72.579.438.573) | 116.667.018.669 | (70.365.054.135) |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 21.922.488.658 | - | 25.666.744.107 | 553.596.110 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 77.725.187.061 | (72.579.438.573) | 91.000.274.562 | (70.918.650.245) |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 77.725.187.061 | (72.579.438.573) | 91.000.274.562 | (70.918.650.245) |
| 19. EPS (VND/share) | 70 |  | 244 | 0 | 286 | 8 |

Ha Tien 1 Cement Joint Stock Company

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 116.667.018.669 | (70.365.054.135) |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 483.875.163.894 | 459.873.383.862 |
|  | Provisions | 03 |  | 23.861.678.169 | 392.536.200 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 40.322.170.666 | 193.633.941.166 |
|  | Loss/gain from investment | 05 |  | (17.804.881.347) | (13.318.813.528) |
|  | Loan interest expenses | 06 |  | 402.691.139.187 | 604.514.926.863 |
| 3 | Operating profit before the changes of current capital | 08 |  | 1.049.612.289.238 | 1.174.730.920.428 |
|  | Changes in accounts receivable | 09 |  | (46.859.737.588) | (51.736.744.791) |
|  | Changes in inventories | 10 |  | (7.657.620.493) | 6.434.005.660 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 223.856.411.490 | 116.567.344.105 |
|  | Changes in prepaid expenses | 12 |  | 38.349.538.066 | 23.218.933.531 |
|  | Loan interest paid | 13 |  | (453.802.817.475) | (621.196.524.958) |
|  | Corporate income tax paid | 14 |  | (1.820.887.750) | (1.667.891.057) |
|  | Other receivables | 15 |  | - | - |
|  | Other payables | 16 |  | (721.236.249) | (2.441.944.767) |
|  | Net cash provided by (used in) operating activities | 20 |  | 800.955.939.239 | 643.908.098.151 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (107.123.645.919) | (201.364.360.219) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 179.272.727 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |


| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | Cash paid for joining capital in other companies | 25 |  | (30.000.000.000) | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 2.202.745.993 | 4.105.300.411 |
|  | Net cash used in investing activities | 30 |  | (134.920.8999.926) | (197.079.787.081) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 3.059.703.746.854 | 3.133.857.271.584 |
| 4 | Cash paid to principal debt | 34 |  | (3.751.936.237.753) | (3.633.275.901.197) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - - |
| 6 | Dividend, profit paid for owners | 36 |  | (12.000.000) | (30.843.500) |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | (692.244.490.899) | (499.449.473.113) |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (26.209.451.586) | (52.621.162.043) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 202.131.163.112 | 189.929.403.253 |
|  | Influence of foreign exchange change | 61 |  | (44.363.167) | (810.594) |
|  | CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 175.877.348.359 | 137.307.430.616 |

